

VENTURE TARANAKI ANNUAL REPORT 2019





FRONT ROW, L-R: Caroline Gunn, Jane Moffitt, Jenn Patterson, Kayleen Schoeman, Michelle Jordan, Justine Gilliland, Vicki Fairley, Nick Field, Anne Probert, Aynslie Harper-Elder, Zara Ryan, Rebecca Buis, Brylee Flutey

BACK ROW, L-R: Lucy Graydon, Megan Lepper, Eve Kawana-Brown, Joanne McKnight, Antony Rhodes, John Haylock, Natacha Dunn, Josh Richardson, Natalie Wiseman, Rachael Berndt, Jo Whyte.

An initiative of



Te Kaunihera-ā-Rohe o Ngāmotu

**New Plymouth
District Council**

Venture Taranaki Trust is Taranaki's Regional Development Agency. We help Taranaki grow.

Venture Taranaki is an initiative founded, owned and principally funded by the New Plymouth District Council. In addition to their support, the Trust also receives funding from South Taranaki District Council, Stratford District Council, Taranaki Electricity Trust, TSB Community Trust, New Zealand Trade and Enterprise, Ministry of Business, Innovation and Employment, Callaghan Innovation, Business Mentors New Zealand and numerous other private sector organisations.

Photos: Rach Stewart, Pip Guthrie, Supplied by businesses. Design: C7 Design, Taranaki



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CHAIR'S COMMENT



The notion that our regional economy has arrived at a crossroads is perhaps a little overused at present, but when we look at the transition ahead of Taranaki, and the challenges and opportunities inherent in that shift, it is clear we have three options.

The first path would see us dig our heels in and maintain our position until a more favourable landscape presented itself. Alternately, we could follow a path that could be defined as business as usual, doing what we've done and what we know works for our region, and growing organically. The third option is to take the strategic path, to confront our challenges and seek the opportunities that sit within the current conditions.

As Taranaki's Regional Development Agency, Venture Taranaki is both compelled and mandated to choose this third, forward-thinking direction, and this is what we have done this year. In addition to the many services provided to help individuals and individual enterprises grow, Venture Taranaki has applied equal focus to the strategic direction of our region.

The primary framework for this work has been Tapuae Roa, the regional economic

development strategy, and its associated action plan. Venture Taranaki led the progress of many of the plan's project areas. Considerable momentum was achieved, including the business case to secure \$27 million in government funding to establish the National New Energy Development Centre, to delivering the H2 Taranaki Roadmap, developing feasibility studies and business cases for a Regional Investment Fund, Innovation Precinct and Future Food Centre, identifying and supporting major regional food opportunities.

A second strand to the Trust's future focus has been Taranaki 2050, a programme of work that has utilised an innovative co-creation model to engage thousands of local residents, organisations, enterprises and agencies to devise a roadmap to the region's future prosperity in a low-emissions economy. This is a substantial and important piece of work that looks beyond but includes Tapuae Roa and sets out a plan for how we would like our region to be three decades from now. While there remains much work for our region – and our partners across industry and government to do, if we are to deliver that vision, the end goal will see Taranaki and its people prosper as the world transitions to a low-emissions future.

At a Board level, I must acknowledge the contribution of Steve Maharey, who resigned from the Board this year. Steve brought considerable insight from a strategic, political and educational perspective. We have welcomed Hemi Sundgren as Steve's successor to the Board table, enabling us to strengthen our understanding and connection to the region and Taranaki iwi. I also extend a heartfelt thanks to all Board members, whose experience, time, insight and acumen has again made a real and positive difference to the region.

A significant change this year was that of the retirement of Venture Taranaki's

inaugural Chief Executive Stuart Trundle. Having created the Trust from a back office deep within New Plymouth District Council more than two decades ago Stuart led the organisation's growth to become the nation's finest Regional Development Agency. I thank Stuart, both for all that he has achieved on behalf of our region, and on a more personal level as a trusted and wise confidant at so many levels supporting the Taranaki region.

To fill Stuart's sizable shoes, the Board appointed Justine Gilliland, to succeed Stuart's Chief Executive role in March. Justine brings a wealth of experience to the role including Important regional relationships and those nationally significant outside the Taranaki region as well. Her energy and ideas will be necessary to drive Taranaki's prospects in a new economy.

I must also acknowledge the Trust's owner, New Plymouth District Council, and our many partners, including Stratford and South Taranaki District Councils, TSB Community Trust, and Taranaki Electricity Trust. Their continued support has enabled both the Board and the whole Venture Taranaki team to deliver a remarkable return on investment for our region.

In the past I've sought to capture the performance of both the region, the country and the Trust in a single word. Last year it was 'transition' but this year a number of words best describe actioning the 'transition' to 'positive outcomes' that will require: engagement, collaboration, dynamicism and confidence for the future of the region.

ROBIN BROCKIE
Chair, Venture Taranaki Trust

CHIEF EXECUTIVE'S COMMENT



Stepping into the role of Chief Executive just three and a half months before the end of the financial year offers the chance to freshly reflect on the performance of Venture Taranaki, and what the organisation has achieved this year.

Firstly, key is acknowledging the immense work put into both the Trust and the growth of our region and its enterprises by my predecessor Stuart Trundle and every member of Venture Taranaki's Board of Trustees, Executive Management Team, and staff. On one hand they made my move into the role easy, offering support, insight and connections, while at the same time presented a challenge in getting on top of all that the Trust does.

As you will read, the breadth of Venture Taranaki's activities is expansive, particularly so this year as we progressed projects within the Tapuae Roa Action Plan that fell under VT's auspices, and also engaged the community in the development of the Taranaki 2050 Roadmap, in addition to the 6,064 client interactions across our standard mechanisms to drive the sustainable growth of our region, its enterprises, and people.

Tapuae Roa set out key actions across four foundation and four future areas of focus, and substantial progress was made in progressing these by numerous organisations, as well as Venture Taranaki. It has been heartening to see areas such as the establishment of a hydrogen economy gain private sector support, with two significant projects already announced in this space.

Looking beyond Tapuae Roa, the Taranaki 2050 Roadmap was developed to create a vision for Taranaki in the low-emissions economy of the future. This is a critically important piece of work: we know our nation – and our world – is making the transition to lower its carbon emissions and this is our opportunity to ensure we are ahead of that change and not left behind.

This year we issued \$347,474 in capability development vouchers to help the region's businesses bolster their skills, leveraged funding of over \$2.3 million in R&D and innovation support to progress new business ideas, ran 201 free 1:1 business startup clinics, and connected 45 business owners with mentors.

We developed and delivered a wonderfully successful Idea Summit Taranaki, attracted Techweek to the region, ran two visitor marketing campaigns, leveraged free global media exposure worth more than \$4 million, and secured twelve events through New Plymouth District Council's Major Events Fund.

This was achieved on a total revenue of \$5,631,845, a 24.3 percent increase on last year largely driven by the Provincial Growth Fund and Tapuae Roa project funding.

Looking to the future, it remains vitally important that Venture Taranaki continues to deliver for its owners and community. To help ensure we continue to make a positive

and inclusive difference to the community in which we operate and meet the needs of the people and enterprises of Taranaki, we undertook a sizable piece of work to develop an Impact Strategy during the year. Thank you to those that were involved in this process – the complexity of the resulting map signifies just how connected to Taranaki's future Venture Taranaki has become.

I must echo the sentiments of my Chair and thank all the agencies with which Venture Taranaki partners to deliver our services. The region's three district councils, in particular New Plymouth District Council, are deeply connected through all that we do, while Callaghan Innovation, the Ministry of Business, Innovation and Employment, New Zealand Trade and Enterprise, Business Mentors New Zealand and many others support specific interventions, while the value of having TSB Community Trust and Taranaki Electricity Trust active in our region cannot be overstated.

Coming into this position I have been struck by the truly remarkable commitment that the Board and staff of Venture Taranaki, as well as our stakeholders and supporters, have to this region's inclusive and sustained growth. As the economic landscape in which we all operate changes in response to economic and climate challenges, Taranaki can take comfort that it is being supported by a very strongly performing regional development agency.

JUSTINE GILLILAND

Chief Executive, Venture Taranaki Trust

ACHIEVEMENTS 2018-2019



TARANAKI 2050 ROADMAP

The Taranaki 2050 Roadmap is the region's proactive approach to transitioning to a low-emissions economy. It captures a plan to retain and more widely share all the great things about living and working in the Taranaki region.

Following extensive engagement, which involved more than 1,000 people throughout the region, the Taranaki 2050 Draft Roadmap was launched at the Just Transition Summit on 9 May 2019.

The Roadmap's innovative co-creation development process has attracted widespread support from stakeholders.

“I genuinely believe that what we’ve seen in Taranaki’s 2050 Draft Roadmap is world-leading work,” noted Energy and Resources Minister Hon Dr Megan Woods at the launch at the Just Transition Summit.

Workshops to formulate the Roadmap were held in all corners of the region, supported by a Creative Challenge for youth, social and local media campaigns to drive engagement, and extensive visits to 40 schools, businesses, community

and elderly groups, union claims meetings and government departments to encourage feedback. Further feedback was sought online via an interactive tool, with a further 135 individual responses, and 15 separate submissions were received by email.

A launch video was created to play at the Just Transition Summit, and an interactive online tool was developed to enable users to engage with the Roadmap, which is literally a picture, and submit their feedback directly.

The final Roadmap was launched in August 2019.



Hiringa Energy's Andrew Clennett, Venture Taranaki Chief Executive Justine Gilliland, Prime Minister Rt Hon Jacinda Ardern, New Plymouth Mayor Neil Holdom and Energy and Resources Minister Hon Megan Woods at the launch of the H2 Taranaki Roadmap in March.

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TAPUAE ROA

TAPUAE ROA IMPLEMENTATION

Venture Taranaki has implemented a range of projects included in the Tapuae Roa Action Plan and also supported projects being carried out by other parties. Key Tapuae Roa projects for Venture Taranaki have been: The National New Energy Development Centre, H2 Taranaki Roadmap, Major Regional Food Opportunities, Taranaki Future Foods Centre and the Taranaki Innovation Precincts. Venture Taranaki has also supported progress on other key projects including The Taranaki Crossing, the business case on State Highway 43 and the development of a South Taranaki Industrial Park.

H2 TARANAKI ROADMAP LAUNCH

The H2 Taranaki Roadmap was launched in March by the Prime Minister Jacinda Ardern and the Minister of Energy and Resources Megan Woods. The Roadmap outlines a vision of how hydrogen will play a key role in our new energy future plus a suite of projects to achieve that vision. Since the launch development of several hydrogen projects has continued – most notably the Hiringa-Ballance project which is focused on production of green hydrogen at Kapuni, and FirstGas' trials of mixing hydrogen into the natural gas network. A national green hydrogen strategy has also been launched.

NATIONAL NEW ENERGY DEVELOPMENT CENTRE

The Taranaki-based, National New Energy Development Centre (NNEDC) will be a nationwide hub connecting industry, government, research expertise and leaders, both nationally and globally, as New Zealand transitions to a low emissions future. Funding for the Centre of \$27 million was announced at the Just Transition Summit in May, with the establishment phase to commence in September 2019.

MAJOR REGIONAL FOOD OPPORTUNITIES

A priority initiative in Tapuae Roa's Future Food section, the Major Regional Food Opportunities project sought to identify four projects with transformational potential and a high probability of success in terms of generating significant economic and regional development benefits. Venture Taranaki formed an advisory group, called for proposals from food companies from the region and evaluated them against regional growth criteria. Seven projects were selected and progressed. The outcomes will be released in the 2019/2020 year.

ENTERPRISE GROWTH

CLIENT ENGAGEMENT

During the year, Venture Taranaki's team interacted with 6,064 clients across all enterprise support work programmes. The Trust's annual client satisfaction survey found that 95.6 percent of respondents were satisfied or extremely satisfied with their engagement with Venture Taranaki staff, and 90.7 percent were satisfied or extremely satisfied with the Trust's services.

BUSINESS STARTUP CLINICS

Venture Taranaki's regular free and confidential Business Startup Clinics offer those with a new business idea an opportunity to discuss their idea with an experienced startup advisor. Over the year 201 clinics were attended, across New Plymouth, Stratford and Hawera.

BUSINESS MENTORS

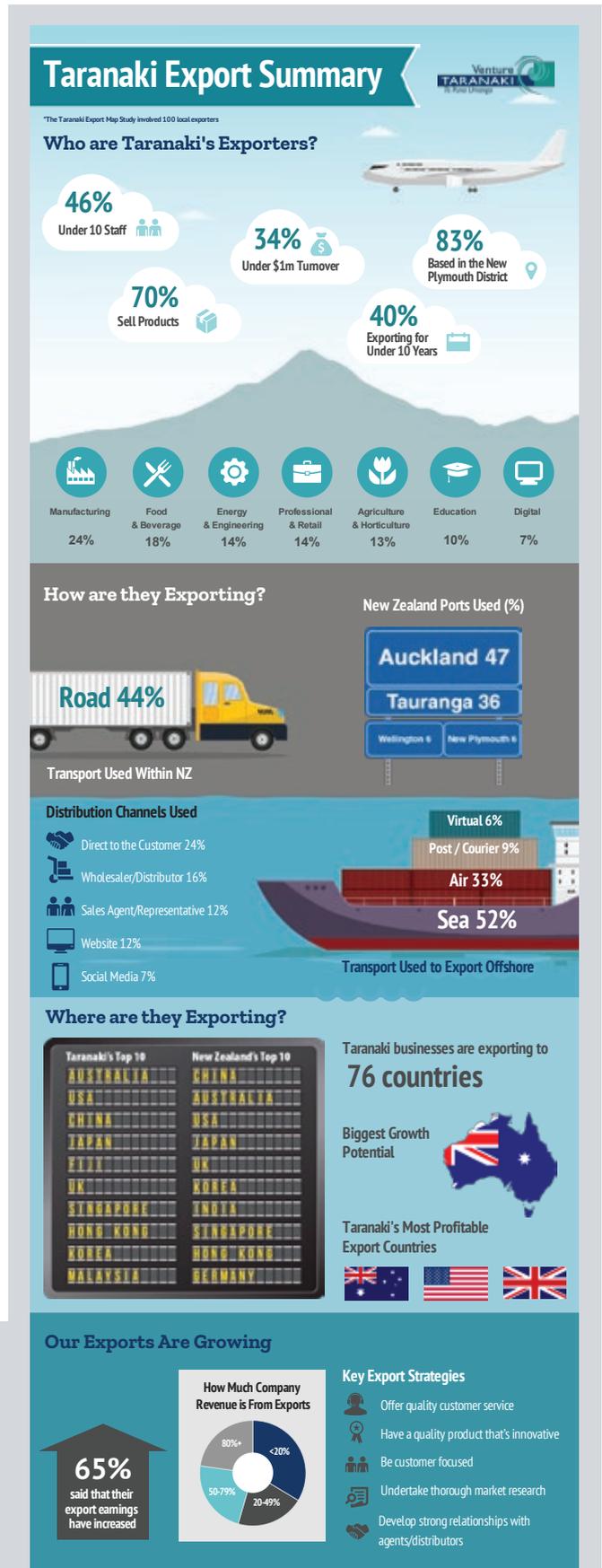
This year 45 local enterprises were matched with an experienced Business Mentor, through Venture Taranaki's partnership with Business Mentors New Zealand. Taranaki was one of the leading agencies delivering the programme nationwide, and feedback about the value of having a mentor is consistently positive.

6 REGIONAL INTELLIGENCE

Venture Taranaki continued its long-running data resources: the Taranaki Business Survey, Taranaki Trends, Taranaki Visitor Statistics, and Taranaki Retail Analysis throughout the year, as well as providing a number of focused data analyses for a range of enterprise and media requests.

CAPABILITY DEVELOPMENT VOUCHERS

Venture Taranaki business advisors issued \$347,473 in NZTE Capability Development Voucher funding to Taranaki enterprises over the year. This funding is spread throughout the region, with 63 percent going to New Plymouth enterprises, 26 percent to South Taranaki, 8 percent to Stratford businesses, and the remaining 3 percent going to enterprises operating region-wide. This is in proportion to both population and business units and reflects the region-wide reach of the voucher programme. The two sectors that had the highest demand for capability voucher funding were agriculture (including dairy and other animal farming, apiculture and horticulture) and manufacturing.



EXPORT TARANAKI

Export Taranaki is a Venture Taranaki initiative aimed at better understanding our region's export landscape and then helping those enterprises sell more on the global stage. The Trust undertook an in-depth study into the region's current and planned export activity, which helped shape the Export Taranaki programme, made up of various support services, to directly address the challenges that businesses have identified.

INNOVATION



Idea Summit Taranaki 2019 finalists.

IDEA SUMMIT TARANAKI

Venture Taranaki introduced Idea Summit to the region in August, supporting startup businesses through a competitive format which offers intensive coaching and mentoring and the chance for the top founders to pitch their ideas to a panel of judges in the hopes of winning \$10,000. Provided in partnership with The Factory, the event proved immensely popular, with 77 entrants and 161 people attending the finals event. 2018 event winners Yonder have gone on to establish a successful and rapidly growing online tourism support tool. Idea Summit ran again in August 2019.

R&D GRANTS

Venture Taranaki's partnership with Callaghan Innovation supported a wide range of enterprises this year across the spectrum from pre-revenue start-ups through to large employers, and across the manufacturing, food and beverage, digital, energy and engineering sectors. In total, \$2,318,933 in research and development funding was provided to Taranaki businesses during the year.

INTERNATIONAL EDUCATION

The number of international students choosing to study in Taranaki continued to grow during the year, despite numbers trending down nationally. Venture Taranaki undertook successful visits to Japan and China, engaging both agents and schools, and facilitated a hosted visit to six of the region's schools by 40 students from Dongguan Middle School in China.

MASSEY UNIVERSITY PARTNERSHIP

Venture Taranaki's long-standing partnership with Massey University continued to provide the region with an all-access pass to the university's research, innovation, knowledge and expertise. During the year this has ranged from work with individual enterprise's research needs to sector initiatives growing the food and fibre offering of the region, as well as partnering with others to introduce a new scholarship programme encouraging agriculture sector research activity.

Not only is the research and expertise of the university itself benefiting the region, but so are the skillsets offered by students. The partnership has been actively involved in student placement into businesses around the maunga, enabling recipient enterprises to capitalise on the talent on offer and complete important projects or research as a result.

STUDENT INTERNSHIPS

Venture Taranaki works with Callaghan Innovation and Massey University to connect local enterprises with students to progress R&D projects. In the 2018/19 year, 16 local businesses successfully attracted \$140,760 of student funding to enable 17 students to undertake summer projects. Students employed ranged from food technology to engineering, technology and science.

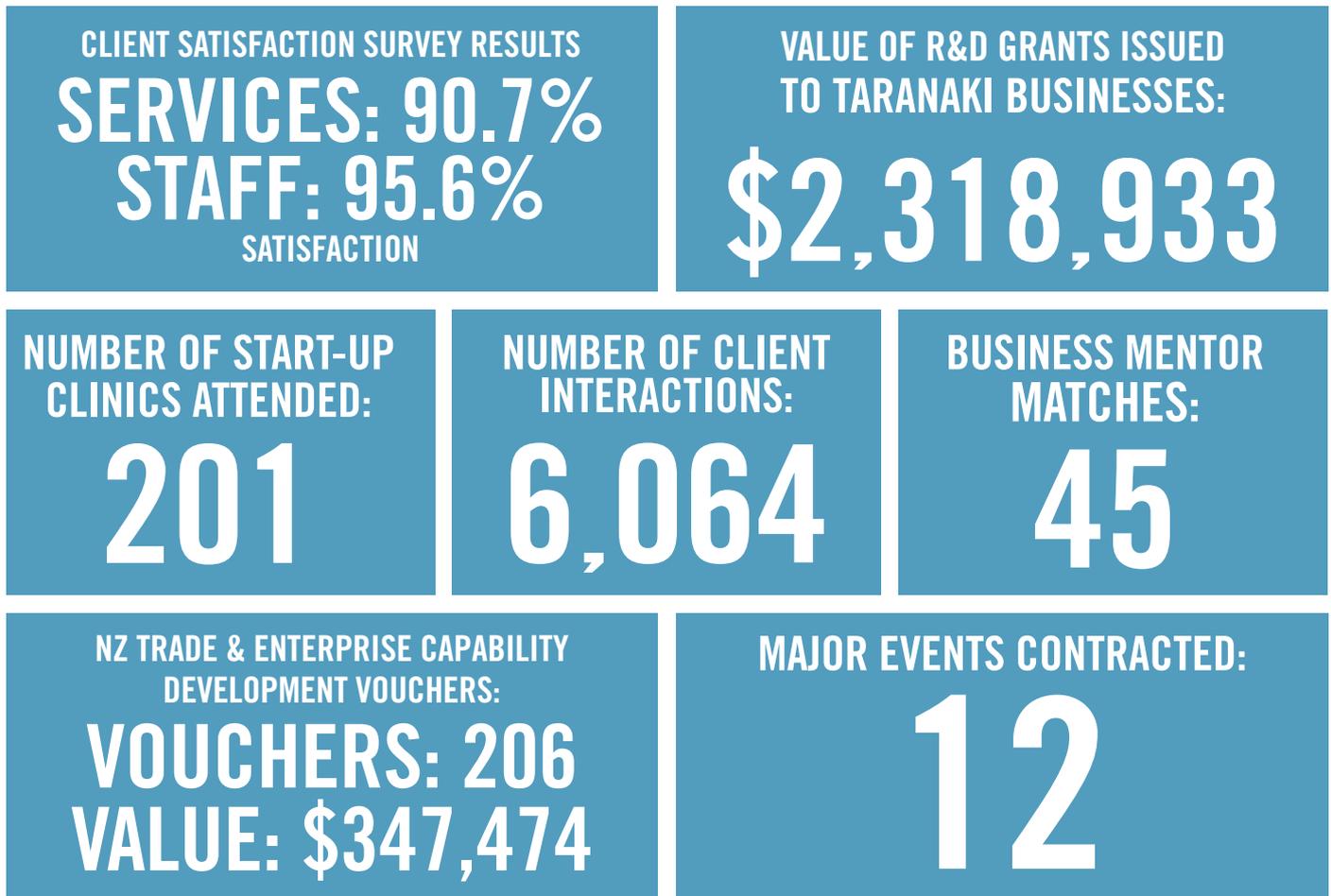
TECHWEEK

Curated by Venture Taranaki and delivered in partnership with a number of technology and innovation-focused organisations and businesses, Techweek Taranaki 2019 was a resounding success. In its second year, the event is focused on the role of technology across our sectors, lives and futures and offered opportunities to engage with technology and innovation, and for the tech and ideas sectors to have a platform to showcase and amplify New Zealand's inspiring innovation activity and stories. The region hosted 14 events during the festival.

CURIOUS MINDS

This year Venture Taranaki supported eight new community-based science and technology projects through the Curious Minds Taranaki Participatory Science Platform, with 33 expressions of interest and 11 applications received during the 2019 investment round. Curious Minds Taranaki is contributing to the capability development across the region, with projects located from Uruti in the north to Ngamatapouri in the south. Through Curious Minds Venture Taranaki has engaged over 2000 people – more than 1200 of them students – in scientific research led by 21 different local organisations. The project has received more than \$650,000 in funding in the four years it has been running in Taranaki.

VENTURE TARANAKI BY THE NUMBERS



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SECTOR SUPPORT

AUCKLAND FOOD SHOW

For the second year running, Venture Taranaki coordinated a regional presence at the Auckland Food Show in July. The event is the largest event on national food calendar with over 31,000 visitors. The Taranaki stand included Marcel's, Juno Gin, Texas BBQ Foods, Three Sisters Brewery, Naki Honey and Kaitahi. Advertising and media activity supported the event to build the profile of both the region and its producers, and a follow-up event in New Plymouth extended the momentum to local audiences. An example of the show's value was seen when Burger Fuel launched an 'Electric Puha' burger in collaboration with Taranaki's Kaitahi. The two first connected at the 2018 show.

MADE PUBLICATION

Taranaki has one of the highest percentages of people employed in the manufacturing sectors, and the Made publication provided a snapshot of a number of the region's makers,

innovators and creators. The publication built on the 2017 edition to extend the definition of creation beyond making things to include ideas and innovations.

ENERGY & INDUSTRIAL GROUP

The Venture Taranaki-facilitated Energy & Industrial Group comprises over 20 engineering and specialist supply chain companies with origins in the oil and gas industry. The group works collaboratively to extend and market their skills to a range of energy and other sector areas. The group meets monthly to share market developments and opportunities, and pool resources which this year enabled them to develop collaborative marketing material, a new website, sponsor the NZ Petroleum Club and the Energy Technology of the Year award at the 2019 Deloitte Energy Excellence Awards, and promote their skills in new sectors such as the water industry.

VISITOR, EVENTS & ATTRACTION

CONFERENCE ATTRACTION

There was a consistent flow of conferences into the region during the year and Venture Taranaki was successful in bidding for two strategically important conferences to come to the region; the i-SITE Conference was secured for late 2019 and the Tourism Export Council NZ AGM and Conference was secured for August 2020.

TOURISM TRADE PROMOTION

Venture Taranaki engaged with a wide range of buyers in the tourism sector by attending tourism trade events throughout the year. These included the RTO Workshop in Sydney (meeting with 25 buyers); Inbound Operator Days in Auckland (meeting with 30 buyers) and TRENZ in Rotorua (meeting with 38 selected buyers predominantly from Australia, UK, USA and Northern Europe). A post-TRENZ faml was held with three international buyers helping to cement ongoing relationships.

SOCIAL MEDIA

Venture Taranaki's regional attraction and corporate social media accounts continued their growth during the year. Visitor, business, specific programme, and Taranaki 2050 accounts are maintained accounts across Facebook, Instagram, and Twitter, and grew 12.5 percent overall during the year to reach a collective total of 77,955 followers. All accounts achieved strong organic success, bolstered with paid promotion of content – a necessary investment in the current social landscape – with a number of Facebook posts engaging over 100,000 people. Over this period we introduced an Instagram account for Venture Taranaki to help connect with a younger audience and started proactively utilising LinkedIn. We also created Instagram and Facebook accounts for Taranaki 2050, which grew to a following of 1,298.

HE TORONGA PAKIHI KI TARANAKI SUPPORT

He Toronga Pakihi ki Taranaki ran six networking hui this year, starting with a mini business expo in Hāwera hosted by Te Korowai o Ngaruahine with over 70 people attending. Other bi-monthly hui have been hosted in New Plymouth by the Māori business community, including PKW, Govett Quilliam, Taranaki Iwi, Local Impact Martial Arts Studio, and a co-hosted event with Venture Taranaki and Te Puni Kōkiri. The komiti mahi (working group) held a strategy meeting in June, and set a schedule of hui for the coming financial year/Māori New Year, with a view to providing a more structured approach with more value to network members. He Toronga Pakihi ki Taranaki remains an informal network, with events funded by the hosting businesses within the network community.



MEDIA RESULTS

During the year, Venture Taranaki's partnership with Tourism New Zealand resulted in 166 international media stories, with an equivalent advertising value of \$4,037,808. In addition, a number of successful domestic media familiarisation visits were undertaken, resulting in extended regional coverage in a number of online and print publications.

MAJOR EVENTS

The annual events calendar continued to be buoyant with 12 events contracted over the year ranging from iconic events such as WOMAD to a sellout crowd for the NZ Breakers vs the Cairns Taipans at the TSB Stadium and Toto and Dragon at the TSB Bowl of Brooklands. Events continue to be a key component of encouraging relocation to, and investment in, the region. The challenge of remaining competitive in the wider events sector going forward is to be investigated in the 2019/20 year through development of a region-wide events strategy.

VISITOR INDUSTRY DEVELOPMENT

The Trust works on an ongoing basis with local tourism operators to develop and enhance product offerings as well as provide advice and guidance relating to the wider industry. Two announcements during the year will impact the region: the release of the New Zealand Aotearoa Government Tourism Strategy, which aims to provide a more coordinated approach to developing the sector and has a focus on growing the regions, and the announcement by Statistics New Zealand that the Commercial Accommodation Monitor (CAM) – a key monthly statistical publication for the sector – will cease. The CAM is a key data source for the sector and Venture Taranaki is working through national tourism body, RTNZ (Regional Tourism New Zealand) to find a suitable, and preferably enhanced, replacement.

FINANCIAL PERFORMANCE 2018-2019

INDEPENDENT AUDITOR'S REPORT

To the readers of Venture Taranaki Trust's financial statements and performance information for the year ended 30 June 2019

The Auditor-General is the auditor of Venture Taranaki Trust (the Trust). The Auditor-General has appointed me, Debbie Perera, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements and performance information of the Trust on his behalf.

OPINION

We have audited:

- the financial statements of the Trust on pages 13 to 25, that comprise the statement of financial position as at 30 June 2019, the statement of comprehensive revenue and expenses, statement of changes in equity and statement of cash flows for the year ended on that date and the notes to the financial statements that include accounting policies and other explanatory information; and
- the performance information of the Trust on pages 26 to 28.

In our opinion:

- the financial statements of the Trust on pages 13 to 25:
 - present fairly, in all material respects:
 - its financial position as at 30 June 2019; and
 - its financial performance and cash flows for the year then ended; and
 - comply with generally accepted accounting practice in New Zealand in accordance with the Public Benefit Entity Standards Reduced Disclosure Regime.

- the performance information of the Trust on pages 26 to 28 presents fairly, in all material respects, the Trust's actual performance compared against the performance targets and other measures by which performance was judged in relation to the Trust's objectives for the year ended 30 June 2019.

Our audit was completed on 3 September 2019. This is the date at which our opinion is expressed.

The basis for our opinion is explained below. In addition, we outline the responsibilities of the Board and our responsibilities relating to the financial statements and the performance information, we comment on other information, and we explain our independence.

BASIS FOR OUR OPINION

We carried out our audit in accordance with the Auditor-General's Auditing Standards, which incorporate the Professional and Ethical Standards and the International Standards on Auditing (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board. Our responsibilities under those standards are further described in the Responsibilities of the auditor section of our report.

We have fulfilled our responsibilities in accordance with the Auditor-General's Auditing Standards.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

RESPONSIBILITIES OF THE BOARD FOR THE FINANCIAL STATEMENTS AND THE PERFORMANCE INFORMATION

The Board is responsible on behalf of the Trust for preparing financial statements that are fairly presented and that comply with generally accepted accounting practice in New Zealand. The Board is also responsible for preparing the performance information for the Trust.

The Board is responsible for such internal control as they determine is necessary to enable them to prepare financial statements and performance information that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the performance information, the Board is responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern. The Board is also responsible for disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board intends to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

The Board's responsibilities arise from the Local Government Act 2002.

RESPONSIBILITIES OF THE AUDITOR FOR THE AUDIT OF THE FINANCIAL STATEMENTS AND THE PERFORMANCE INFORMATION

Our objectives are to obtain reasonable assurance about whether the financial statements and the performance information, as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit carried out in accordance with the Auditor-General's Auditing Standards will always detect a material misstatement when it exists. Misstatements are differences or omissions of amounts or disclosures, and can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of readers, taken on the basis of these financial statements and the performance information.

We did not evaluate the security and controls over the electronic publication of the financial statements and the performance information.

As part of an audit in accordance with the Auditor-General's Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. Also:

- We identify and assess the risks of material misstatement of the financial statements and the performance information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board.
- We evaluate the appropriateness of the reported performance information within the Trust's framework for reporting its performance.
- We conclude on the appropriateness of the use of the going concern basis of accounting by the Board and, based on the audit evidence obtained, whether

a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the performance information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.

- We evaluate the overall presentation, structure and content of the financial statements and the performance information, including the disclosures, and whether the financial statements and the performance information represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Our responsibilities arise from the Public Audit Act 2001.

OTHER INFORMATION

The Board is responsible for the other information. The other information comprises the information included on pages 1 to 9 and 29, but does not include the financial statements and the performance information, and our auditor's report thereon.

Our opinion on the financial statements and the performance information does not cover the other information and we do

not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the financial statements and the performance information, our responsibility is to read the other information. In doing so, we consider whether the other information is materially inconsistent with the financial statements and the performance information or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on our work, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

INDEPENDENCE

We are independent of the Trust in accordance with the independence requirements of the Auditor-General's Auditing Standards, which incorporate the independence requirements of Professional and Ethical Standard 1(Revised): Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board.

Other than the audit, we have no relationship with, or interests in, the Trust.



Debbie Perera

Audit New Zealand

On behalf of the Auditor-General
Palmerston North, New Zealand

AUDIT NEW ZEALAND
Mana Arotake Aotearoa

VENTURE TARANAKI TRUST TRUSTEES' REVIEW

For the year ended 30 June 2019

The Board of Trustees present their Annual Report including Financial Statements and Statement of Service Performance of the Trust for the year ended 30 June 2019.

The business of the Trust is facilitating economic development in Taranaki. The nature of the Trust's business has not changed during the year under review.

For and on behalf of the Trustees

A handwritten signature in black ink, appearing to read 'Robin Brockie', with a stylized flourish at the end.

ROBIN BROCKIE

Chairman

VENTURE TARANAKI TRUST

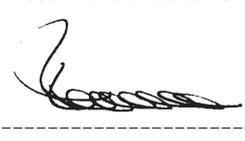
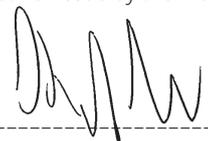
STATEMENT OF FINANCIAL POSITION

As at 30 June 2019

	Notes	2019 \$	2018 \$
Assets			
Current assets			
Cash and cash equivalents		397,168	332,859
Trade and other receivables from non-exchange transactions		181,483	97,506
Other current assets		55,679	47,156
GST receivable		139,680	123,707
<i>Total current assets</i>		774,011	601,228
Non-current assets			
Intangible assets	4	55,503	119,073
Property, plant and equipment	5	195,898	159,758
<i>Total non-current assets</i>		251,401	278,831
Total Assets		1,025,412	880,059
Liabilities			
Current Liabilities			
Trade and other payables under exchange transactions		569,498	405,712
Funds held on behalf of Energy and Industrial Group (EIG)		12,596	9,429
Employee entitlements	9	88,950	119,233
Revenue received in advance		1,725	-
<i>Total current liabilities</i>		672,768	534,374
Total Liabilities		672,768	534,374
Net Assets		352,643	345,685
Total Equity			
Trust equity		352,643	345,685
		352,643	345,685

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These financial statements were authorised for issue by the Trustees on 3 September 2019.

----- Chairman ----- Trustee

The accompanying notes form part of these financial statements.

VENTURE TARANAKI TRUST

STATEMENT OF COMPREHENSIVE REVENUE & EXPENSES

For the year ended 30 June 2019

	Notes	2019 \$	2018 \$
Revenue			
Grant revenue	Non-exchange 2	5,529,240	4,464,441
Other revenue	Exchange	71,604	66,807
Interest revenue	Exchange	29,368	24,777
Gain on disposal of assets	Exchange	1,633	10
<i>Total Revenue</i>		5,631,845	4,556,035
Expenses			
Audit fee	3	26,284	24,018
Amortisation expense	4	63,570	47,551
Depreciation expense	5	60,353	53,983
Marketing expenses		371,485	749,065
Professional fees		921,705	359,137
Grants	17	1,413,634	1,064,396
Rental and operating lease expenses		154,291	146,589
Personnel costs		2,031,303	1,649,138
Trustees fees		88,000	83,417
Other operating expenses		494,263	368,181
<i>Total Expenses</i>		5,624,887	4,545,475
Surplus before Taxation		6,958	10,560
Income tax expense	6	-	-
Surplus after Taxation		6,958	10,560
Other Comprehensive Revenue and Expenses		-	-
Total Comprehensive Revenue and Expenses		6,958	10,560

The accompanying notes form part of these financial statements.

VENTURE TARANAKI TRUST

STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2019

	Trust Equity \$	Total Equity \$
Balance as at 1 July 2017	335,125	335,125
Total comprehensive revenue and expenses for the year	10,560	10,560
Balance at 30 June 2018	345,685	345,685
Balance as at 1 July 2018	345,685	345,685
Total comprehensive revenue and expenses for the year	6,958	6,958
Balance at 30 June 2019	352,643	352,643

The accompanying notes form part of these financial statements.

VENTURE TARANAKI TRUST

STATEMENT OF CASH FLOWS

For the year ended 30 June 2019

	Notes	2019 \$	2018 \$
Cash flows from operating activities			
Receipts from grants and other income		5,529,111	4,492,000
Interest revenue received		29,368	24,777
Payments to suppliers and employees		(5,393,744)	(4,465,191)
Goods and services tax (net)	13	(5,563)	23,403
Net cash flows from operating activities	14	159,172	74,989
Cash flows from investing activities			
Receipts from sale of property, plant and equipment		9,128	10
Purchase of property, plant and equipment		(103,991)	(9,435)
Purchase of intangible assets		-	(128,323)
Net cash flows (used in) investing activities		(94,863)	(137,748)
Cash flows from financing activities			
Net cash flows from/(used in) financing activities		-	-
Net increase/(decrease) in cash and cash equivalents		64,309	(62,759)
Cash and cash equivalents at the beginning of the year		332,859	395,618
Cash and cash equivalents at the end of the year		397,168	332,859

The accompanying notes form part of these financial statements.

VENTURE TARANAKI TRUST

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2019

1. STATEMENT OF ACCOUNTING POLICIES

REPORTING ENTITY

Venture Taranaki Trust is a Charitable Trust incorporated in New Zealand under a Trust Deed dated 27 May 1998 and is domiciled in New Zealand. The Trust commenced operations on 1 July 1998.

The Trust is a wholly owned subsidiary of New Plymouth District Council and is a Council Controlled Organisation as defined in Part 1 Section 6 of the Local Government Act 2002.

The Trust is a Public Sector Public Benefit Entity (PBE) for financial reporting purposes.

The financial statements of the Trust are for the year ended 30 June 2019. The financial statements were authorised by the Board for issue on 3 September 2019.

BASIS OF PREPARATION

The financial statements have been prepared on the going concern basis, and the accounting policies have been applied consistently throughout the period.

Statement of compliance

The financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 2013 which include the requirement to comply with New Zealand Generally Accepted Accounting Practice (NZ GAAP).

The financial statements have been prepared in accordance with Tier 2 Public Sector PBE Financial Reporting Standards as issued by the New Zealand External Reporting Board (XRB). The financial statements comply with International Public Sector Accounting Standards Reduced Disclosure Regime (IPSAS RDR) and other applicable Financial Reporting Standards as appropriate to Public Sector PBE's. All reduced reporting disclosures have been made; except for PBE IPSAS 2 Statement of Cash Flows, as the Trust have elected to report Cash Flows on a Tier 1 basis.

The Trust is eligible to report in accordance with Tier 2 Public Sector PBE Accounting Standards on the basis that it does not have public accountability and annual expenditure exceeds \$2 million but does not exceed \$30 million.

The Trust is deemed a public benefit entity for financial reporting purposes, as its primary objective is to provide services to the community and the Trust has been established with a view to supporting that primary objective rather than a financial return.

Presentation currency and rounding

The financial statements are presented in New Zealand dollars and all values are rounded to the nearest dollar.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a) Revenue

The specific accounting policies for significant revenue items are explained below:

Government grants

Grants received from the New Plymouth District Council are the primary source of funding to the Trust and are restricted for the purposes of the Trust meeting its objectives as specified in the Trust Deed. The Trust also receives other government assistance for specific purposes, and these grants usually contain restrictions on their use.

Council, government, and non-government grants are recognised as revenue when they become receivable unless there is an obligation to return the funds if conditions of the grant are not met. If there is such an obligation, the grants are initially recorded as grants received in advance and recognised as revenue when conditions of the grant are satisfied.

Interest income

Interest income is recognised using the effective interest method.

Foreign currency transactions

Foreign currency transactions are translated into NZ\$ (the functional currency) using the spot exchange rate at the date of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the surplus or deficit.

b) Grant Expenditure

Non-discretionary grants are those grants awarded if the grant meets the specified criteria. They are expensed when an application that meets the specified criteria for the grant has been received. The Trust's non-discretionary grants have no conditions that need to be fulfilled to receive the grant.

Discretionary grants are those grants where the Trust has no obligation to award the grant on receipt of the grant application. For discretionary grants without conditions, the total committed funding is expensed when the grant is approved and the approval has been communicated to the applicant. Discretionary grants with conditions for the delivery of an event are expensed when the grant is approved and the approval has been communicated to the applicant. This is based on the fact that the event is likely to occur and the payment is probable.

c) Leases – Operating Leases

An operating lease is a lease that does not transfer substantially all the risks and rewards incidental to ownership of an asset.

Lease payments under an operating lease are recognised as an expense on a straight line basis over the lease term.

VENTURE TARANAKI TRUST

NOTES TO THE FINANCIAL STATEMENTS *CONTINUED*

For the year ended 30 June 2019

1. STATEMENT OF ACCOUNTING POLICIES *CONTINUED*

d) Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits held at call with banks and other short term highly liquid investments with original maturities of three months or less.

e) Receivables

Trade and other receivables are initially measured at fair value and subsequently at fair value less any provision for impairment. The amount of impairment is the difference between the carrying amount of the receivable and the present value of the amounts expected to be collected which is determined on an analysis of the Trust's losses in previous periods and review of specific debtors.

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Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance date, which are included in non-current assets.

After initial recognition, they are measured at amortised cost, using the effective interest method, less impairment. Gains and losses when the asset is impaired or derecognised are recognised in the surplus or deficit.

Loans to community organisations made at nil or below-market interest rates are initially recognised at the present value of their expected future cash flows, discounted at the current market rate of return for a similar financial instrument. The difference between the face value and present value of the expected future cash flows of the loan is recognised in the surplus or deficit as a grant expense. The loans are subsequently measured at amortised cost using the effective interest method.

f) Impairment of financial assets

Financial assets are assessed for evidence of impairment at each balance date. Impairment losses are recognised in the surplus or deficit.

g) Intangibles

Software acquisition

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. Staff training costs are recognised as an expense when incurred.

Costs associated with maintaining computer software are recognised as an expense when incurred.

Costs associated with development and improvements of the Venture Taranaki and Energy Stream websites are recognised as an asset when incurred as the websites generate future economic benefits.

Amortisation

Computer software licenses are amortised on a straight-line basis over their estimated useful life of two and a half years. Amortisation begins when the asset is available for use and ceases at the date when the asset is disposed of. The amortisation charge for each year is recognised in surplus or deficit.

h) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

Additions

The cost of an item of property, plant, and equipment is recognised as an asset only when it is probable that service potential associated with the item will flow to the Trust and the cost of the item can be measured reliably. In most instances, an item of property, plant, and equipment is initially recognised at its cost. Where an asset is acquired

at no cost, or for a nominal cost, it is recognised at its fair value when control over the asset is obtained.

Disposals

Gains and losses on disposals are determined by comparing the disposal proceeds with the carrying amount of the asset. Gains and losses on disposals are presented net in the surplus or deficit.

Subsequent costs

Costs incurred subsequent to initial acquisition are capitalised only when it is probable that service potential associated with the item will flow to the Trust and the cost of the item can be measured reliably. The costs of day-to-day servicing of property, plant, and equipment are recognised as an expense as they are incurred.

Depreciation

Depreciation is provided on a straight line basis at rates calculated to allocate the assets cost less estimated residual value, over the estimated useful life of the asset.

Major depreciation periods are:

Leasehold alterations	10 years
Fixtures and fittings	10 years
Office equipment	3-4 years
Motor vehicles	5 years
Other fixed assets	4-10 years

The residual value and useful life of an asset are reviewed, and adjusted if applicable, at each financial year end.

i) Impairment of property, plant, and equipment and intangible assets

Property, plant, and equipment and intangible assets are reviewed for indicators of impairment as at each balance date. When there is an indicator of impairment, the asset's recoverable amount is estimated. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

j) Trade and other payables

Trade and other payables are stated at cost. Trade and other payables are non-interest bearing and are normally settled on 30 day terms, therefore the carrying value of trade and other payables approximates their fair value.

k) Employee entitlements*Short-term employee entitlements*

Employee benefits that are due to be settled within 12 months after the end of the period in which the employee renders the related service are measured at nominal values based on accrued entitlements at current rates of pay. These include salaries and wages accrued up to balance date, annual leave earned to but not yet taken at balance date, and sick leave.

l) Provisions

The Trust recognises a provision for future expenditure of uncertain amount or timing when there is a present obligation (either legal or constructive) as a result of a past event, it is probable that expenditures will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to the passage of time is recognised in "finance costs".

m) Goods and Services Tax (GST)

All items in the financial statements are presented exclusive of goods and service tax (GST), except for receivables and payables, which are presented on a GST inclusive basis. Where GST is not recoverable as input tax, then it is

recognised as part of the related asset or expense. The net amount of GST recoverable from, or payable to, the IRD is included as part of receivables or payables in the statement of financial position.

The net GST paid to, or received from the IRD, including the GST relating to investing and financing activities, is classified as a net operating cash flow in the statement of cash flows.

Commitments and contingencies are disclosed exclusive of GST.

n) Income Tax

Income tax expense includes components relating to both current tax and deferred tax.

Current tax is the amount of income tax payable based on the taxable profit for the current year, plus any adjustments to income tax payable in respect of prior years. Current tax is calculated using tax rates (and tax laws) that have been enacted or substantively enacted at balance date.

Deferred tax is the amount of income tax payable or recoverable in future periods in respect of temporary differences and unused tax losses. Temporary differences are differences between the carrying amount of assets and liabilities in the statement of financial position and the corresponding tax bases used in the computation of taxable profit.

Deferred tax is measured at the tax rates that are expected to apply when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at balance date. The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the entity expects to recover or settle the carrying amount of its assets and liabilities.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences or tax losses can be utilised.

Deferred tax is not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition of an asset or liability in a transaction that is not a business combination, and at the time of the transaction, affects neither accounting profit nor taxable profit.

Current and deferred tax is recognised against the surplus or deficit for the period, except to the extent that it relates to a business combination, or to transactions recognised in other comprehensive revenue and expense or directly in equity.

o) Critical accounting estimates and assumptions

In preparing these financial statements, estimates and assumptions have been made concerning the future. These estimates and assumptions may differ from the subsequent actual results. Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations or future events that are believed to be reasonable under the circumstances.

VENTURE TARANAKI TRUST

NOTES TO THE FINANCIAL STATEMENTS *CONTINUED*

For the year ended 30 June 2019

2. GRANT REVENUE

	2019 \$	2018 \$
New Plymouth District Council	3,341,566	3,215,623
New Zealand Trade and Enterprise	303,138	303,040
Ministry Business, Innovation & Employment	1,218,853	424,700
Other	665,683	521,078
	5,529,240	4,464,441

3. AUDIT FEE

	2019 \$	2018 \$
Annual audit fee	26,284	25,518
Discount provided from prior year	-	(1,500)
Audit Expense	26,284	24,018

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4. INTANGIBLES

	2019 \$	2018 \$
Software		
Opening net book value	119,073	38,301
Additions	-	158,923
Disposals	-	-
Work In Progress capitalised once asset operational	-	(30,600)
Amortisation	(63,570)	(47,551)
Closing net book value	55,503	119,073
Cost or valuation	355,584	355,584
Accumulated amortisation	(300,081)	(236,511)
Closing net book value	55,503	119,073

There are no restrictions over the title of the Trust's intangible assets; nor are any intangible assets pledged as security for liabilities.

5. PROPERTY PLANT AND EQUIPMENT

	Leasehold Alterations	Fixtures and fittings	Office equipment	Other Fixed Assets	Motor Vehicles	Total
2019						
Opening net book value	26,388	27,067	19,972	5,238	81,093	159,758
Additions	-	8,425	61,787	-	33,779	103,991
Disposals	-	-	-	-	(7,498)	(7,498)
Depreciation	(5,233)	(4,511)	(20,835)	(1,435)	(28,339)	(60,353)
Closing net book value	21,155	30,981	60,924	3,803	79,035	195,898
Cost or valuation	134,657	86,994	205,181	38,714	146,821	612,367
Accumulated depreciation	(113,502)	(56,013)	(144,257)	(34,911)	(67,786)	(416,469)
Closing net book value	21,155	30,981	60,924	3,803	79,035	195,898
2018						
Opening net book value	33,643	29,311	26,925	5,729	108,699	204,307
Additions	-	2,034	5,803	1,597	-	9,434
Disposals	-	-	-	-	-	-
Depreciation	(7,255)	(4,278)	(12,756)	(2,088)	(27,606)	(53,983)
Closing net book value	26,388	27,067	19,972	5,238	81,093	159,758
Cost or valuation	134,657	88,223	191,146	38,714	138,034	590,774
Accumulated depreciation	(108,269)	(61,156)	(171,174)	(33,476)	(56,941)	(431,016)
Closing net book value	26,388	27,067	19,972	5,238	81,093	159,758

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There are no restrictions over the title of the Trust's property, plant, and equipment; nor is any pledged as security for liabilities.

VENTURE TARANAKI TRUST

NOTES TO THE FINANCIAL STATEMENTS *CONTINUED*

For the year ended 30 June 2019

6. TAXATION

	2019 \$	2018 \$
Net profit/(loss) before tax	6,958	10,560
Tax at 33%	2,296	3,485
Plus (less) tax effect of:		
Temporary differences	(3,173)	4,715
Non deductible expenditure	984	1,063
Unrecognised (utilisation) of tax losses	(107)	(9,263)
Income Tax Expense	-	-
<i>The taxation charge is represented by:</i>		
Current tax payable	-	-
Deferred tax	-	-
	-	-

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Unused tax losses of \$163,550 (2018: \$163,876) are available to carry forward and offset against future taxable income. A deferred tax asset has not been recognised due to the uncertainty regarding the availability of future taxable profits.

7. COMMITMENTS

a) Capital Commitments

There were no capital commitments as at 30 June 2019 (2018: \$Nil).

b) Operating Leases as Lessees

Lease commitments under non-cancellable operating leases are:

	2019 \$	2018 \$
Not later than one year	26,787	128,305
Later than one year and not later than five years	2,717	27,389
	29,504	155,694

The non-cancellable operating lease relates to the lease of part of an office building. The lease expires 31 August 2022, with options to vacate the premises 31 August 2019.

c) Operating Leases as Lessors

	2019 \$	2018 \$
Not later than one year	7,389	43,360
Later than one year and not later than five years	-	7,227
	7,389	50,587

8. RELATED PARTY TRANSACTIONS

No provision has been required, nor any expense recognised, for impairment of receivables from related parties (30 June 2018: \$Nil).

All transactions with related parties were carried out on normal commercial terms.

(a) Related Party Disclosures

Related party disclosures have not been made for transactions with related parties that are within a normal supplier or client/recipient relationship on terms and conditions no more or less favourable than those that are reasonable to expect that the Trust would have adopted in dealing with the party at arm's length in the same circumstances. Further, transactions with Government agencies (for example, Government departments and Crown entities) are not disclosed as related party transactions when they are consistent with the normal operating arrangements and undertaken on the normal terms and conditions for such transactions.

b) Key Management Personnel

Key management personnel includes 0.57 FTE Trustees, 1 FTE Chief Executive and 6.68 FTE Senior Management. (2018: Key management personnel includes 0.54 FTE Trustees, 1 FTE Chief Executive and 5.4 FTE Senior Management).

	2019 \$	2018 \$
Trustees	88,000	83,417
Chief Executive and Senior Management	997,078	792,554
	1,085,078	875,971

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9. EMPLOYEE ENTITLEMENTS

	2019 \$	2018 \$
Balance at beginning of period	119,233	107,043
Additional provision made	164,184	138,943
Amount utilised	(194,467)	(126,753)
Balance at end of period	88,950	119,233
<i>Current</i>		
Annual leave	88,950	119,233
	88,950	119,233

Employee entitlements relate to employee benefits such as accrued annual leave. The provision is affected by a number of estimates, including the timing of benefits taken. All employee entitlement is expected to be consumed during the following financial year.

VENTURE TARANAKI TRUST

NOTES TO THE FINANCIAL STATEMENTS *CONTINUED*

For the year ended 30 June 2019

10. CONTINGENCIES

Contingent Liabilities: The Trust has no contingent liabilities at balance date (2018: \$Nil).

Contingent Assets: The Trust has no contingent assets at balance date (2018: \$Nil).

11. TRADE AND OTHER PAYABLES UNDER EXCHANGE CONTRACT

The Trust has recognised a liability of \$57,750 for unpaid grants at balance date (2018: \$40,250). Our expectation is that all of these grants will be paid out over the next 12 months.

12. EVENTS AFTER THE BALANCE DATE

There have been no significant events post balance date (2018: \$Nil).

13. CASH FLOW

The net GST component of operating activities reflects the net GST paid and received with the Inland Revenue Department. The net GST component has been presented on a net basis as the gross amounts do not provide meaningful information for financial statement purposes.

14. RECONCILIATION OF NET PROFIT WITH NET CASH FLOW FROM OPERATING ACTIVITIES

	2019 \$	2018 \$
Net surplus before taxation	6,958	10,560
Add/(less) non-cash items:		
Add depreciation	60,353	53,985
Add amortisation	63,570	47,551
Net (profit)/loss on disposal	(1,633)	(10)
	129,248	112,086
Movements in working capital:		
(Increase)/decrease in trade and other receivables	(84,411)	45,326
(Increase)/decrease in other current assets	(8,086)	4,940
(Increase)/decrease in GST receivable	(15,974)	23,302
Increase/(decrease) in trade and other payables	163,786	(44,562)
Increase/(decrease) in funds held on behalf of EIG	3,166	1,849
Increase/(decrease) in revenue received in advance	1,725	(80,143)
Increase/(decrease) employee benefits	(30,282)	12,191
Net cash flow from operating activities	159,172	74,989

15. CAPITAL MANAGEMENT

The Trust's capital is its equity, which comprises Trust capital and retained surpluses. Equity is represented by net assets.

The Trust Deed requires the Board of Trustees to manage its revenues, expenses, assets, liabilities, investments, and general financial dealings prudently. The Trust's equity is largely managed as a by-product of managing revenues, expenses, assets, liabilities, investments, and general financial dealings.

The objective of managing the Trust's equity is to ensure that the Trust effectively achieves its objectives and purpose, whilst remaining a going concern.

16. CATEGORIES OF FINANCIAL INSTRUMENTS

The carrying amounts of financial instruments are as follows:

	2019 \$	2018 \$
Loans and receivables		
Cash and cash equivalents	397,168	332,859
Trade and other receivables	181,483	97,506
	578,651	430,365
Financial liabilities at amortised cost		
Trade and other payables	569,498	405,712
	569,498	405,712

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17. GRANTS

Grants are made up of funding provided to applicants meeting criteria for specific activities, such as major events and the Participatory Science Platform project.

STATEMENT OF SERVICE PERFORMANCE

For the year ended 30 June 2019

Tapuae Roa – Make Way for Taranaki	Performance Measurements	Outcomes 2018/19 Year	Outcomes 2017/18 Year
<p>MISSION</p> <p>Taranaki – Where talent becomes enterprise Kia eke panuku</p> <p>VISION AND GOALS</p> <p>Talented people Taranaki is a place where talented people want to live.</p> <p>Attractive lifestyle The Taranaki lifestyle offering retains and attracts people.</p> <p>Modern, high-value economy Achieve the highest proportion of technology-enabled and digitally-focused enterprises in regional New Zealand.</p> <p>VALUES</p> <p>Whanaungatanga: relationships The people of Taranaki are at the heart of this strategy.</p> <p>Kaitiakitanga: guardianship Sustainability of our natural environment is paramount.</p> <p>Tuakana teina: succession Thinking long term, preparing for the next generation.</p> <p>FOUR FOUNDATIONS</p> <ul style="list-style-type: none"> • Talent, Enterprise and Innovation • Accessibility and Connectivity • Vibrancy and liveability • Investment <p>FOUR FUTURES</p> <ul style="list-style-type: none"> • Energy futures • Food futures • Māori Economy Futures • Visitor Sector Futures. 	<p>Maintain a regional economic intelligence unit and publish bi-annually Taranaki Trends and Business survey.</p>	<p>Achieved</p> <p>Two editions of Taranaki Trends published; two Business Surveys undertaken; visitor sector and retail sector statistics released.</p>	<p>Achieved</p> <p>Two editions of Taranaki Trends and two Business Surveys undertaken with results released.</p>
	<p>Undertake one Team Taranaki submission on a key regional issue.</p>	<p>Achieved</p> <p>Proposal for Tapuae Roa turbo-charged funding support submitted with formal support of regional stakeholders</p>	<p>Not applicable</p> <p>Not a 2017/2018 year measure.</p>
	<p>Maintain connections across www.taranaki.info and social media channels.</p>	<p>Achieved</p> <p>Total social media audience across Facebook, Twitter and Instagram channels increased 12.5% to 77,955 during the year.</p>	<p>Achieved</p> <p>www.taranaki.info: Sessions up 79.95% with new users up 103.93%. Biz 2 Biz Facebook followers up 399 or 24%. ‘Taranaki Like No Other’ Facebook followers up 7,295 or 15%. Twitter followers up 79 or 1%. Instagram Followers up 3,213 or 54%.</p>
	<p>Facilitate \$1,000,000 investment into regional businesses subject to central government policy.</p>	<p>Achieved</p> <p>\$2,318,933 of research and development and innovation funding facilitated into Taranaki enterprises (across 31 transactions).</p>	<p>Achieved</p> <p>\$3,202,362 of research and development and innovation funding facilitated into Taranaki business (across 45 transactions). (Measure was \$750,000 2017/2018)</p>
	<p>Achieve >85% Client satisfaction in regard to business support services.</p>	<p>Achieved</p> <p>90.7% satisfied or very satisfied with Venture Taranaki services.</p>	<p>Achieved</p> <p>91.8% client satisfaction with Venture Taranaki business services.</p>
	<p>Support three key projects with high impact potential aligned with the regional growth agenda.</p>	<p>Achieved</p> <p>Led Energy Futures – New Energy Development Centre business case and feasibility study; Led Taranaki 2050 Roadmap development; Led feasibility study for Taranaki Future Food Centre and investigation of Major Regional Food Opportunities.</p>	<p>Achieved</p> <p>Provide facilitation for Energy and Industrial Group. Provide facilitation for International Education Taranaki collective. Curate and deliver Techweek in 2018 in Taranaki.</p>

VISION: TARANAKI – THE ENVY OF NEW ZEALAND FOR SUSTAINABLE BUSINESS, TALENT, INVESTMENT AND LIFESTYLE.

MISSION: TO DRIVE AND FACILITATE SUSTAINABLE, DIVERSE ECONOMIC GROWTH IN TARANAKI, POSITIONING THE REGION AS THE PLACE TO DO BUSINESS, TO INVEST, TO LIVE, TO WORK, TO LEARN, AND TO VISIT.

TO BE RECOGNISED AS NEW ZEALAND’S LEADING EXPERTS IN REGIONAL ECONOMIC DEVELOPMENT.

Tapuae Roa – Make Way for Taranaki	Performance Measurements	Outcomes 2018/19 Year	Outcomes 2017/18 Year
	Invest \$250,000 in management capability building for Taranaki SMEs subject to central government policy.	Achieved \$347,473.85 of capability development funding invested across 206 enterprise development opportunities.	Achieved \$404,468.92 of capability development voucher funding invested across 249 vouchers.
	Attract or retain four major events meeting NPDC criteria (>100 points) based on \$700k event fund.	Achieved 12 events (meeting NPDC criteria) attracted or retained – AmeriCARna 2019; BDO Around the Mountain Cycle Challenge 2020; Concert at the TSB Bowl of Brooklands (yet to be announced); ITU New Plymouth Sprint Triathlon World Cup 2019; New Zealand Breakers v. Cairns Taipans, ANBL home game; New Zealand Sprint Distance Championships 2020; New Zealand Tattoo and Art Festival 2019; Taranaki Garden Festival 2019; Taranaki Steelformers Around the Mountain Cycle Relay 2019; Toto and Dragon – A Summer’s Day Concert at the TSB Bowl of Brooklands; Winter Fest 2019; WOMAD 2019. (Event Fund was \$736,196 2017/2018)	Achieved 13 events were funding over the year as follows: Altherm Jetsprint Championship 2018 – 2 Events; AmeriCARna 2018; BDO Around the Mountain Cycle Challenge 2019; Bryan Adams Get Up Tour 2018; ITU New Plymouth Sprint Triathlon World Cup 2018; New Zealand Offshore Powerboat Championship series 2018; New Zealand Schools Triathlon Championships 2019; New Zealand Tattoo and Art Festival 2018; Powerco Garden Festival 2018; Right Royal Cabaret Show 2018; Steelformers Around the Mountain Relay 2018; TSB Festival of Lights 2018/19; WOMAD 2018.
	Produce and distribute a minimum of six pieces of regional collateral to inspire the communities of Taranaki, visiting conferences, events and leisure travellers to explore and enjoy the many aspects of the region.	Achieved More than six pieces were produced and distributed including: A Walker’s Guide; Museums and Galleries; Parks and Gardens; Surf Highway 45; Forgotten World Highway 43; Taranaki – An Insider’s Guide, Taranaki Conference Toolkit.	Achieved More than six pieces of regional collateral were produced during the year including: A Walker’s Guide; Forgotten World Highway; Museums and Galleries; Official Visitors Guide; Parks and Gardens; Surf Highway 45; Taranaki Event Toolkit; Taranaki: An Insider’s Guide.

STATEMENT OF SERVICE PERFORMANCE *CONTINUED*

For the year ended 30 June 2019

Tapuae Roa – Make Way for Taranaki	Performance Measurements	Outcomes 2018/19 Year	Outcomes 2017/18 Year
	<p>Support/attract a minimum of five conferences/events through either: assisting with bids; undertaking initiatives to maximise attendance or encouraging attendees to explore Taranaki.</p>	<p>Achieved</p> <p>More than 40 MICE (Meetings, Incentives, Conferences and Events) were supported over the year including:</p> <p>Bid Submission Tourism Export Council NZ AGM & National Conference <i>Bid submitted in May 2019. Conference has been confirmed for August 2020.</i></p> <p>Regional Presentation at Conference Heritage Hotels National Sales Conference <i>Conference was held in Taranaki in February 2019.</i></p> <p>Famil Chiropractors Association Conference <i>Famil held in June 2019. Conference to be held May 2020.</i></p> <p>Bid/Conference Organisation i-SITE Conference <i>Conference confirmed for September 2019. Involvement in organisation of conference since January 2019.</i></p> <p>Regional Collateral Given NZ Amateur Radio Control Car Club Conference held in May 2019. <i>Support given by way of \$1,256 in regional collateral.</i></p>	<p>Achieved</p> <p>Over 45 MICE (Meetings, Incentives, Conferences and Events) were assisted during the year including:</p> <p>The National Celebrants Conference – A presentation was prepared for the 2018 conference to encourage attendees for 2019.</p> <p>The New Zealand Recreation Association Conference – Participation in the Local steering committee and collateral provision.</p> <p>Photographic Society of New Zealand Conference.</p> <p>NZ Garden Trust Conference (Collateral and presentation at the conference).</p> <p>Couples for Christ NZ National Conference.</p>

VENTURE TARANAKI TRUST TRUST DIRECTORY

For the year ended 30 June 2019

Nature of Business

Facilitating economic development in Taranaki

Business Office

9 Robe Street
New Plymouth

Trustees

Robin Brockie (Chairman)
Gavin Faull
Kevin Murphy
Jamie Tuuta
Steve Maharey (Resigned 31 March 2019)
Hinerangi Raumati-Tu'ua
David Downs
Hemi Sudgren (Appointed 1 April 2019)

Auditors

Audit New Zealand
Palmerston North
On behalf of the Auditor General

Accountants

Baker Tilly Staples Rodway Taranaki Limited
New Plymouth

Bankers

TSB Bank
New Plymouth

Solicitors

Govett Quilliam
New Plymouth



Taranaki's Regional Development Agency

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An initiative of



Te Kaunihera-ā-Rohe o Ngāmotu

**New Plymouth
District Council**